

With the increased demand for better and more efficient methods of the shipment of film throughout the United States and Europe, a major market has emerged for HP Products. Mark has been instrumental in addressing the various needs of customers. He has devoted extensive time in developing our packaging and clip products. "Sales have increased, which demonstrates the need for a permanent salesperson," stated Dan Baughey. "Our commitment to increase our market share of packaging and clip products will provide our customers better service, quality, and pricing," added Mike Baughey.



Jim Toll Becomes Metal Stamping Salesperson

Jim Toll, our Quality Manager, has assumed the additional duties of handling sales for all current and prospective customers with the exception of packaging products. Jim will maintain his responsibilities for management of the quality system and its compliance to the QS9000 Standard. His background in quality, previous sales experience, and desire to make customer satisfaction our number one goal provide the necessary ingredients for success. The QS9000 registered quality system was constructed to stand on its own with minimum day-to-day management and will continue to improve under Jim's direction and the guidance of HP Products' Quality Steering Committee.

WE ARE HP PRODUCTS

HP Products has a lot to celebrate! Everyone was treated to a cookout where employees were presented with shirts embroidered with the company name and "QS-9000." The public was invited for tours of the plant, an awards presentation and cake, ice cream and other refreshments. Hartford City Mayor, Joe Castelo, and several members of the Hartford City Chamber of Commerce and the Blackford Economic Development Council were on hand to celebrate with us and help with the presentation of awards. With QS Certification, restructuring of personnel and assignments, and a renewed commitment to customer service, HP Products is ready for another half century of providing outstanding clips and stampings to companies in Indiana, the United States and other countries.



Mark, Mike and Dan Baughey, HP employees, Chamber Members, and the Economic Development Council celebrate QS9000 certification, the Half Century Award and Chamber of Commerce Membership.